

Job Title:	Media Production Coordinator	Department:	Publishing
Location:	Corporate Offices, Tulsa, OK.	Reports to:	Group Publisher
Salary Range:		Position Duration:	Permanent
FLSA Status:	⊠Exempt □Non-exempt	Expected Work Hours:	8am-5pm, Monday-Friday
Wage Status:	Salaried ☐Hourly	Type of position:	⊠Full-time □Part-time
Tax Status:	⊠w2		☐Contractor ☐Intern

# **GENERAL POSITION OBJECTIVE**

Assist with print and digital media production, including but not limited to magazines, websites, e-newsletters, etc.

The position provides an administrative support role to our sales representatives. This includes responding to customer/prospect requests, scheduling and record keeping.

The position will build and maintain positive working relationships with internal and external customers.

The position requires an in-depth understanding of a variety of core business concepts, practices and procedures, as well as meticulous attention to detail of critical business functions.

## **POSITION DUTIES**

## **SALES SUPPORT / CUSTOMER RELATIONS**

- Maintain great relationships with customers.
- Record advertising schedules and exhibit space purchases.
- Prepare personalized media calendars and creative material specifications for customers.
- Solicit ad material from customers verifying that it meets specifications.
- Conduct proofing to ensure proper content prior to going to distribution.
- Maintain ad performance metrics for sales staff and clients.
- Solicit and maintain online buyers guide listings.
- Update sales team with open e-newsletter positions.

#### **CIRCULATION MANAGEMENT**

- Maintain magazine and e-newsletter subscription additions and deletions.
- Prepare bi-annually publisher's statement.
- Complete annual statement of ownership form for USPS.
- Process vendor invoices for payment.

#### **EXHIBITOR MANAGEMENT**

- Solicit logos and sponsorship deliverables from exhibitors.
- Communicate important deadlines
- Field questions and support exhibitors



### **MEDIA PRODUCTION**

## Magazine, print

- Collect ad material from clients
- Coordinate circulation with KMPS.
- Verify ad percentage compliance with postal regulations and communicate results to printer.
- Itemize print copies on distribution request form and provide to Publishers Press.
- Determine postage. Code and process check request.
- Reconcile and code printing invoice.

## Magazine, digital edition

- Solicit from hyperlinks from ad clients.
- Provide creative services department with hyperlinks for ad pages.
- Distribute verified final copy to digital subscribers.

### E-newsletters

- Place ads and white papers into e-newsletter software.
- Output html and text files and transfer into the circulation service software to create e-newsletters.
- Conduct test blast to confirm accuracy with content, links and verify spam filter results.
- Coordinate which white papers and house ads to run in each issue. Record on production spreadsheet.

## **Website Banners**

- Upload banners and create the campaigns in AdvertPro.
- Create client campaigns (number of impressions, contextual categories or run-of-site).
- Monitor impressions making adjustments as needed to fulfill required impressions.
- Compose campaign performance reports for clients

## **Sponsored White Papers**

- Collect white papers and abstracts from clients.
- Upload PDF to library.
- Orchestrate monthly alert e-mail broadcast.

## KNOWLEDGE, SKILLS, ABILITIES, AND EQUIPMENT USED

### KNOWLEDGE

- Digital Media Formats (html, pdf, various image formats)
- Software Applications (Excel, Word, Adobe Acrobat, Outlook).
- Printing Processes
- Publication and Circulation Accounting and Compliance
- Customer and Personal Service
- Accounting and Purchasing



### **SKILLS**

- Planning
- Proofing
- Customer Relations
- Active Listening
- Social Perceptiveness
- Time Management
- Critical Thinking
- Judgment and Decision Making
- Reading Comprehension.
- Writing
- Coordination
- Conflict Management

### **ABILILITIES**

- Oral Expression & Comprehension
- Speech Clarity
- Deductive Reasoning
- Problem Sensitivity
- Written Comprehension & Written Expression
- Fluency of Ideas
- Originality
- Negotiations
- Conflict Management
- Ability to lift 20-25 pounds in a general office setting

# PERFORMANCE BEHAVIOR COMPENTENCIES

The following list describes the performance behaviors necessary to meet the minimum requirements.

- Integrity
- Dependability
- Cooperation
- Results driven
- Adaptability
- Innovation
- Creative conceptualization
- Developer/multiplier

- Attention to detail
- Initiative
- Self-control
- Analytical thinking
- Flexibility
- Professionalism
- Strategic agility
- Collaboration

# MINIMUM EDUCATION, CERTIFICATION, & LICENSURE QUALIFICATIONS

- Requires minimum of Associates degree from an accredited college or university.
- Experience in media production and circulation management preferred.

Note: Nothing in this job description restricts management's sole right to assign or reassign duties and responsibilities to this job at any time.